

FY2019 3rd Quarter Consolidated Financial and Operating Results <IFRS>

(Overview – English translation of the Japanese original)

January 31, 2019

Company Name: SANYO DENKI CO., LTD.

Code Number: 6516 (Listed on the First Section of the Tokyo Stock Exchange)

(URL: <http://www.sanyodenki.co.jp/>)

Representative: Shigeo Yamamoto, President & CEO

Contact: Keiichi Kitamura, Operating Officer for Administration

Phone: (03) 5927-1020

Scheduled date for submitting the Quarterly Securities Report: February 8, 2019

Scheduled date for commencement of dividend payments: -

Availability of supplementary briefing material on quarterly results: None

Schedule of quarterly results briefing session: None

(Amounts below one million yen are truncated.)

1. Overview of the Consolidated Financial and Operating Results for FY2019 Quarter 3 (from April 1, 2018 to December 31, 2018)

(1) Consolidated operating results (cumulative)

(% indicates changes from the previous corresponding term)

	Revenue		Operating profit		Profit before tax		Profit		Profit attributable to owners of parent		Total comprehensive income	
	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%
FY2019 Quarter 3	65,147	(0.1)	6,110	2.5	6,425	4.5	4,703	5.8	4,702	5.8	2,691	(65.4)
FY2018 Quarter 3	65,202	20.5	5,959	81.3	6,147	77.9	4,445	91.8	4,444	91.8	7,783	83.9

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2019 Quarter 3	388.45	-
FY2018 Quarter 3	364.34	-

The Company consolidated 5 shares of its common stock into 1 share effective as of October 1, 2017. Accordingly, basic earnings per share are calculated based on the assumption that the consolidation of shares was conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent	Equity attributable to owners of parent per share
	¥ Million	¥ Million	¥ Million	%	Yen
FY2019 Quarter 3	108,750	63,491	63,483	58.4	5,244.41
FY2018 Full year	107,631	62,135	62,127	57.7	5,132.20

2. Dividends

	Annual cash dividend per share				
	1Q	2Q	3Q	4Q	Annual
	Yen	Yen	Yen	Yen	Yen
FY2018	-	10.00	-	55.00	-
FY2019	-	55.00	-	-	-
FY2019 (Forecast)	-	-	-	55.00	110.00

Note: Revision to the dividend forecast: None

Whereas an underlying share for the dividend at the end of FY2018 Quarter 2 is not affected by the consolidation of shares, an underlying share for the dividend at the end of FY2018 takes into account the consolidation of shares.

Therefore, these cannot be simply summed up to calculate the total amount of the annual dividend in FY2018 and is indicated as “-”.

3. Forecast for FY2019 (from April 1, 2018 to March 31, 2019)

(% indicates changes from the previous corresponding term)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Basic earnings per share
	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%	Yen
Full year	90,000	0.9	9,400	7.0	9,900	15.9	7,100	10.7	586.52

Note: Revision to the business results forecast: None

4. Others

(1) Significant changes in subsidiaries during FY2019 Quarter 3: None

(Change of certain subsidiaries that involves change in the scope of consolidation)

(2) Changes in accounting policies and changes in accounting estimates

1) Changes in accounting policies required by IFRS: Yes

2) Changes in accounting policies other than 1): None

3) Changes in accounting estimates: None

(3) Number of issued shares (common shares)

1) Number of issued shares at the end of the period (including treasury shares)

FY2019 Quarter 3	12,972,187 shares	FY2018	12,972,187 shares
------------------	-------------------	--------	-------------------

2) Number of treasury shares at the end of the period

FY2019 Quarter 3	867,121 shares	FY2018	866,678 shares
------------------	----------------	--------	----------------

3) Average number of shares during the period

FY2019 Quarter 3	12,105,188 shares	FY2018 Quarter 3	12,200,129 shares
------------------	-------------------	------------------	-------------------

The Company consolidated 5 shares of its common stock into 1 share effective as of October 1, 2017. Accordingly, the average number of shares during the period is calculated based on the assumption that the consolidation of shares was conducted at the beginning of the previous fiscal year.

* These quarterly consolidated financial results are outside the scope of the quarterly review procedures by a certified public accountant or an auditing firm.

*Explanation for the appropriate use of performance forecasts and other special notes

Statements in these reports regarding the next fiscal year and other future events are evaluations made based upon the information available at the time these reports were prepared and believed to be reasonable. Accordingly, actual results may vary significantly from the forecast results stated here for a number of factors.

Table of Contents

1. Qualitative Information on Financial Results for FY2019 Quarter 3.....	2
(1) Explanation of Operating Results.....	2
(2) Explanation of Financial Position	4
(3) Explanation of Forward-looking Information such as Forecast of Consolidated Business Results.....	4
2. Condensed Consolidated Financial Statements and Primary Notes.....	5
(1) Condensed Consolidated Statements of Financial Position.....	5
(2) Condensed Consolidated Statements of Income and Comprehensive Income.....	6
(3) Condensed Consolidated Statements of Changes in Equity.....	10
(4) Condensed Consolidated Statements of Cash Flows.....	12
(5) Notes on Condensed Consolidated Financial Statements	13
(Notes on Going Concern Assumption)	13
(Changes in Accounting Policies)	13
(Segment Information, etc.)	13

1. Qualitative Information on Financial Results for FY2019 Quarter 3

(1) Explanation of Operating Results

During the nine months ended December 31, 2018, the Japanese economy continued a gradual recovery trend, aided by capacity expansion and labor-saving investments in the manufacturing industry. However, capital investment-related exports slowed, impacted by US-China trade friction.

Under such circumstances, machine tools, robots and semiconductor manufacturing equipment in the equipment industries, which are the Group's main target markets, saw a decrease in demand.

As a result, consolidated revenue totaled ¥65,147 million in the nine months ended December 31, 2018, down 0.1% from the same period last year. Consolidated operating profit increased by 2.5% to ¥6,110 million, consolidated profit before tax increased by 4.5% to ¥6,425 million, and profit attributable to owners of parent amounted to ¥4,702 million, up 5.8%.

Orders received decreased by 16.9% to ¥60,160 million, and order backlog decreased by 19.6% to ¥17,556 million.

Segment operating results by geographical area are as follows:

1) Japan

Companies operating in Japan are the Company and its consolidated subsidiaries: SANYO KOGYO CO., LTD. and SANYO DENKI Techno Service CO., LTD. Segment revenue amounted to ¥67,419 million, up 1.3% year on year. Segment profit decreased by 5.6% to ¥4,169 million.

2) North America

The Company has a consolidated subsidiary in North America: SANYO DENKI AMERICA, INC. Segment revenue increased by 2.6% to ¥7,568 million. Segment profit increased by 104.0% to ¥457 million.

3) Europe

The Company's consolidated subsidiaries operating in Europe are SANYO DENKI EUROPE S.A. and SANYO DENKI GERMANY GmbH. Segment revenue increased by 9.3% to ¥4,175 million. Segment profit increased by 28.1% to ¥370 million.

4) East Asia

The Company's consolidated subsidiaries operating in East Asia include SANYO DENKI SHANGHAI CO., LTD., SANYO DENKI (H.K.) CO., LIMITED, SANYO DENKI TAIWAN CO., LTD., SANYO DENKI KOREA CO., LTD., SANYO DENKI ENGINEERING (Shanghai) CO., LTD., SANYO DENKI (Shenzhen) CO., LTD., SANYO DENKI (Zhongshan) CO., LTD. and SANYO DENKI ENGINEERING (Shenzhen) CO., LTD. Segment revenue decreased by 22.1% to ¥9,371 million. Segment profit decreased by 8.8% to ¥494 million.

5) Southeast Asia

The Company's consolidated subsidiaries operating in Southeast Asia include SANYO DENKI PHILIPPINES, INC., SANYO DENKI SINGAPORE PTE. LTD., SANYO DENKI INDIA PRIVATE LIMITED and SANYO DENKI (THAILAND) CO., LTD. Segment revenue increased by 4.3% to ¥17,290 million. Segment profit increased by 37.2% to ¥751 million.

The general state of business by division is as follows:

1) Cooling Systems Division

“San Ace,” Sanyo Denki’s brand name for cooling system products, experienced solid demand for communications equipment and medical equipment. In contrast, we saw a decline in demand for high-end servers and photovoltaic generation.

As a result, revenue decreased by 1.2% year on year to ¥17,852 million. The amount of orders received decreased by 2.7% to ¥17,697 million, and the order backlog increased by 4.7% to ¥3,886 million.

2) Power Systems Division

“SANUPS,” Sanyo Denki’s brand name for power supply equipment, saw stagnant demand due to a slump in the market of photovoltaic power and the information and telecommunications market, even though demand for plant equipment and hospital equipment remained solid.

As a result, revenue decreased by 2.7% year on year to ¥5,374 million. The amount of orders received decreased by 5.1% to ¥5,572 million, and the order backlog decreased by 20.5% to ¥2,013 million.

3) Servo Systems Division

“SANMOTION,” Sanyo Denki’s brand name for servo system products, experienced solid demand for injection molding machines and electronic part surface mounters. However, orders received significantly dropped due to a decline in capital investment in China triggered by US-China trade friction in addition to prolonged production adjustments by semiconductor manufacturing equipment manufacturers.

As a result, revenue increased by 0.8% year on year to ¥37,407 million. The amount of orders received decreased by 26.9% to ¥32,208 million, and the order backlog decreased by 31.6% to ¥9,995 million.

4) Electrical Equipment Sales Division

As for sales of industrial electrical equipment, control equipment and material for electronic equipment, demand for medical-related and semiconductor-related equipment still remained solid.

Domestic demand for photovoltaic generation-related equipment declined, but overseas demand increased.

In iron and steel-related business sectors, some of the new capital investment and the renewal construction of aged equipment for production facilities were postponed. However, the delivery of spare parts for repair was on a recovery trend.

As a result, revenue increased by 9.9% year on year to ¥3,216 million. The amount of orders received increased by 23.3% to ¥3,517 million, and the order backlog increased by 135.1% to ¥992 million.

5) Electrical Works Contracting Division

Electrical works in steel mill plants saw a solid growth as the volume of renewal and repair works for aged electrical equipment was in line with the initial plan. On the other hand, electrical works for biomass power generation facilities and large photovoltaic generation facilities remained sluggish as we did not receive orders for the current fiscal year, even though there is demand for these works.

As a result, revenue decreased by 17.8% year on year to ¥1,296 million. The amount of orders received dropped by 17.3% to ¥1,163 million, and the order backlog increased by 22.4% to ¥669 million.

(2) Explanation of Financial Position

As for the financial position of the nine months ended December 31, 2018, total assets increased by ¥1,119 million from the end of the previous fiscal year, total liabilities decreased by ¥237 million, and total equity increased by ¥1,356 million.

Major factors of changes in assets were an increase of ¥2,589 million in inventories, a decrease of ¥2,573 million in trade and other receivables and an increase of ¥2,159 million in property, plant and equipment.

Major factors of changes in liabilities were a decrease of ¥6,343 million in trade and other payables, an increase of ¥4,405 million in borrowings and an increase of ¥2,328 million in borrowings (non-current liabilities).

Major factors of changes in equity were an increase of ¥2,629 million in retained earnings and a decrease of ¥1,270 million in other components of equity.

(Condition of cash flows)

Cash and cash equivalents (hereinafter referred to as “cash”) during the nine months ended December 31, 2018 decreased by ¥255 million from the end of the previous fiscal year to ¥12,926 million. The conditions of each cash flow and factors thereof are as follows:

(Cash flows from operating activities)

Net cash provided by operating activities during the nine months ended December 31, 2018 amounted to ¥1,332 million (net cash provided of ¥4,929 million in the same period last year). This is mainly attributable to profit before tax of ¥6,425 million, a decrease of ¥5,004 million in trade and other payables and depreciation and amortization expense of ¥3,026 million.

(Cash flows from investing activities)

Net cash used in investing activities during the nine months ended December 31, 2018 amounted to ¥6,765 million (net cash used of ¥5,369 million in the same period last year). This is mainly attributable to purchase of property, plant and equipment of ¥4,901 million and purchase of intangible assets of ¥1,766 million.

(Cash flows from financing activities)

Net cash provided by financing activities during the nine months ended December 31, 2018 amounted to ¥5,264 million (net cash used of ¥553 million in the same period last year). This is mainly attributable to a net increase in short-term borrowings of ¥3,951 million, proceeds from long-term borrowings of ¥2,987 million and dividends paid of ¥1,329 million.

(3) Explanation of Forward-looking Information such as Forecast of Consolidated Business Results

No revisions have been made to the business results forecast for the fiscal year ending March 31, 2019, which was announced on October 30, 2018.

2. Condensed Consolidated Financial Statements and Primary Notes

(1) Condensed Consolidated Statements of Financial Position

(Million yen)

	Note	As of March 31, 2018	As of December 31, 2018
Assets			
Current assets			
Cash and cash equivalents		13,182	12,926
Trade and other receivables		30,835	28,262
Other financial assets		751	974
Inventories		21,052	23,641
Other current assets		916	1,167
Total current assets		66,738	66,972
Non-current assets			
Property, plant and equipment		23,720	25,880
Intangible assets		4,031	4,570
Investment property		1,503	1,503
Other financial assets		10,760	8,484
Deferred tax assets		477	940
Other non-current assets		398	398
Total non-current assets		40,892	41,778
Total assets		107,631	108,750
Liabilities and equity			
Liabilities			
Current liabilities			
Trade and other payables		24,987	18,644
Borrowings		5,944	10,350
Other financial liabilities		241	186
Income taxes payable		1,594	145
Other current liabilities		2,081	2,196
Total current liabilities		34,849	31,523
Non-current liabilities			
Borrowings		3,889	6,217
Other financial liabilities		76	53
Net defined benefit liability		6,454	7,302
Deferred tax liabilities		50	0
Other non-current liabilities		175	160
Total non-current liabilities		10,646	13,735
Total liabilities		45,495	45,258
Equity			
Share capital		9,926	9,926
Share premium		11,460	11,460
Retained earnings		41,361	43,991
Treasury shares		(2,406)	(2,409)
Other components of equity		1,784	514
Total equity attributable to owners of parent		62,127	63,483
Non-controlling interests		7	7
Total equity		62,135	63,491
Total liabilities and equity		107,631	108,750

(2) Condensed Consolidated Statements of Income and Comprehensive Income
Condensed Consolidated Statements of Income
Nine months ended December 31, 2017 and 2018

(Million yen)

	Note	From April 1, 2017 to December 31, 2017	From April 1, 2018 to December 31, 2018
Revenue		65,202	65,147
Cost of sales		48,552	48,533
Gross profit		16,649	16,613
Selling, general and administrative expenses		10,780	10,632
Other income		106	136
Other expenses		16	6
Operating profit		5,959	6,110
Finance income		206	389
Finance costs		18	74
Profit before tax		6,147	6,425
Income tax expense		1,702	1,722
Profit		4,445	4,703
Profit attributable to			
Owners of parent		4,444	4,702
Non-controlling interests		0	0
Profit		4,445	4,703
Earnings per share			
Basic earnings per share (yen)		364.34	388.45

*The Company consolidated 5 shares of its common stock into 1 share effective as of October 1, 2017. Accordingly, basic earnings per share are calculated based on the assumption that the consolidation of shares was conducted at the beginning of the previous fiscal year.

Three months ended December 31, 2017 and 2018

(Million yen)

	Note	From October 1, 2017 to December 31, 2017	From October 1, 2018 to December 31, 2018
Revenue		22,960	20,713
Cost of sales		17,245	15,823
Gross profit		5,715	4,890
Selling, general and administrative expenses		3,649	3,507
Other income		29	24
Other expenses		8	3
Operating profit		2,086	1,404
Finance income		74	79
Finance costs		7	184
Profit before tax		2,153	1,299
Income tax expense		608	388
Profit		1,544	910
Profit attributable to			
Owners of parent		1,544	910
Non-controlling interests		0	0
Profit		1,544	910
Earnings per share			
Basic earnings per share (yen)		127.18	75.19

*The Company consolidated 5 shares of its common stock into 1 share effective as of October 1, 2017. Accordingly, basic earnings per share are calculated based on the assumption that the consolidation of shares was conducted at the beginning of the previous fiscal year.

Condensed Consolidated Statements of Comprehensive Income
 Nine months ended December 31, 2017 and 2018

(Million yen)

	Note	From April 1, 2017 to December 31, 2017	From April 1, 2018 to December 31, 2018
Profit		4,445	4,703
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Financial assets measured at fair value through other comprehensive income		1,683	(1,668)
Remeasurements of defined benefit plans		1,149	(594)
Items that may be reclassified to profit or loss			
Exchange differences on translation of foreign operations		505	251
Total other comprehensive income		3,338	(2,011)
Comprehensive income		7,783	2,691
Comprehensive income attributable to			
Owners of parent		7,782	2,691
Non-controlling interests		1	0
Comprehensive income		7,783	2,691

Three months ended December 31, 2017 and 2018

(Million yen)

	Note	From October 1, 2017 to December 31, 2017	From October 1, 2018 to December 31, 2018
Profit		1,544	910
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Financial assets measured at fair value through other comprehensive income		462	(1,403)
Remeasurements of defined benefit plans		497	(1,120)
Items that may be reclassified to profit or loss			
Exchange differences on translation of foreign operations		155	(452)
Total other comprehensive income		1,114	(2,976)
Comprehensive income		2,659	(2,066)
Comprehensive income attributable to			
Owners of parent		2,659	(2,066)
Non-controlling interests		0	(0)
Comprehensive income		2,659	(2,066)

(3) Condensed Consolidated Statements of Changes in Equity
 Nine months ended December 31, 2017 (from April 1, 2017 to December 31, 2017)

(Million yen)

	Note	Share capital	Share premium	Retained earnings	Treasury shares	Other components of equity	
						Financial assets measured at fair value through other comprehensive income	Remeasurements of defined benefit plans
Balance at April 1, 2017		9,926	11,460	35,526	(1,436)	2,789	–
Profit		–	–	4,444	–	–	–
Other comprehensive income		–	–	–	–	1,683	1,149
Comprehensive income		–	–	4,444	–	1,683	1,149
Purchase of treasury shares		–	–	–	(966)	–	–
Dividends		–	–	(1,161)	–	–	–
Transfer to retained earnings		–	–	1,403	–	(253)	(1,149)
Total transactions with owners and other		–	–	241	(966)	(253)	(1,149)
Balance at December 31, 2017		9,926	11,460	40,212	(2,402)	4,219	–

	Note	Other components of equity		Total equity attributable to owners of parent	Non-controlling interests	Total equity
		Exchange differences on translation of foreign operations	Total			
Balance at April 1, 2017		(1,219)	1,570	57,048	6	57,054
Profit		–	–	4,444	0	4,445
Other comprehensive income		504	3,337	3,337	0	3,338
Comprehensive income		504	3,337	7,782	1	7,783
Purchase of treasury shares		–	–	(966)	–	(966)
Dividends		–	–	(1,161)	(0)	(1,161)
Transfer to retained earnings		–	(1,403)	–	–	–
Total transactions with owners and other		–	(1,403)	(2,127)	(0)	(2,127)
Balance at December 31, 2017		(714)	3,504	62,702	7	62,710

Nine months ended December 31, 2018 (from April 1, 2018 to December 31, 2018)

(Million yen)

	Note	Share capital	Share premium	Retained earnings	Treasury shares	Other components of equity	
						Financial assets measured at fair value through other comprehensive income	Remeasurements of defined benefit plans
Balance at April 1, 2018		9,926	11,460	41,361	(2,406)	3,320	–
Profit		–	–	4,702	–	–	–
Other comprehensive income		–	–	–	–	(1,668)	(594)
Comprehensive income		–	–	4,702	–	(1,668)	(594)
Purchase of treasury shares		–	–	–	(3)	–	–
Disposal of treasury shares		–	0	–	0	–	–
Dividends		–	–	(1,331)	–	–	–
Transfer to retained earnings		–	–	(740)	–	146	594
Total transactions with owners and other		–	0	(2,072)	(3)	146	594
Balance at December 31, 2018		9,926	11,460	43,991	(2,409)	1,799	–

	Note	Other components of equity		Total equity attributable to owners of parent	Non-controlling interests	Total equity
		Exchange differences on translation of foreign operations	Total			
Balance at April 1, 2018		(1,536)	1,784	62,127	7	62,135
Profit		–	–	4,702	0	4,703
Other comprehensive income		251	(2,011)	(2,011)	(0)	(2,011)
Comprehensive income		251	(2,011)	2,691	0	2,691
Purchase of treasury shares		–	–	(3)	–	(3)
Disposal of treasury shares		–	–	0	–	0
Dividends		–	–	(1,331)	(0)	(1,331)
Transfer to retained earnings		–	740	–	–	–
Total transactions with owners and other		–	740	(1,334)	(0)	(1,335)
Balance at December 31, 2018		(1,284)	514	63,483	7	63,491

(4) Condensed Consolidated Statements of Cash Flows

(Million yen)

	Note	From April 1, 2017 to December 31, 2017	From April 1, 2018 to December 31, 2018
Cash flows from operating activities			
Profit before tax		6,147	6,425
Depreciation and amortization expense		2,534	3,026
Interest and dividend income		(192)	(222)
Interest expenses		13	73
Decrease (increase) in trade and other receivables		(2,446)	2,505
Decrease (increase) in inventories		(4,028)	(2,368)
Increase (decrease) in trade and other payables		4,402	(5,004)
Other, net		231	(409)
Subtotal		6,661	4,024
Interest received		40	51
Dividend received		152	169
Interest paid		(17)	(78)
Income taxes paid		(1,907)	(2,835)
Net cash flows from operating activities		4,929	1,332
Cash flows from investing activities			
Purchase of property, plant and equipment		(4,518)	(4,901)
Purchase of intangible assets		(894)	(1,766)
Proceeds from sales of property, plant and equipment and intangible assets		1	26
Proceeds from sales of other financial assets		457	65
Other, net		(415)	(189)
Net cash flows from investing activities		(5,369)	(6,765)
Cash flows from financing activities			
Net increase (decrease) in short-term borrowings		819	3,951
Proceeds from long-term borrowings		1,117	2,987
Repayments of long-term borrowings		(265)	(257)
Purchase of treasury shares		(966)	(3)
Dividends paid		(1,161)	(1,329)
Other, net		(98)	(83)
Net cash flows from financing activities		(553)	5,264
Effect of exchange rate changes on cash and cash equivalents		309	(86)
Net increase (decrease) in cash and cash equivalents		(684)	(255)
Cash and cash equivalents at beginning of period		13,766	13,182
Cash and cash equivalents at end of period		13,082	12,926

(5) Notes on Condensed Consolidated Financial Statements

(Notes on Going Concern Assumption)

There is no relevant information.

(Changes in Accounting Policies)

The Group has adopted IFRS 15 “Revenue from Contracts with Customers” from the three months ended June 30, 2018. This adoption does not have a material effect on the Group’s consolidated financial statements.

Except for IFRS 15 “Revenue from Contracts with Customers,” significant accounting policies applied in the accompanying condensed consolidated financial statements are the same as those applied in the Group’s consolidated financial statements for the previous fiscal year.

(Segment Information, etc.)

1 Overview of reportable segments

The Group’s reportable segments are determined on the basis that separate financial information of such segments are available and examined periodically by the Board of Directors to make decisions regarding the allocation of management resources and assess the business performances of such segments.

The Group mainly produces and sells cooling fans, power supply equipment and servomotors, and operates the business globally through strategic planning with a focus on regional characteristics.

Reportable segments are composed of five reportable segments, namely, Japan, North America, Europe, East Asia and Southeast Asia, which are determined by regional characteristics including economic blocs in which the business is operated. In determining reportable segments, the Group has not aggregated operating segments.

2 Information on reportable segments

Nine months ended December 31, 2017 (from April 1, 2017 to December 31, 2017)

(Million yen)

	Reportable segment						Adjustments (Note 2)	Consolidated
	Japan	North America	Europe	East Asia	Southeast Asia	Total		
Revenue								
Revenue from external customers	44,942	7,334	3,796	8,190	937	65,202	–	65,202
Intersegment revenue or transfers (Note 1)	21,599	39	22	3,845	15,634	41,140	(41,140)	–
Total	66,541	7,374	3,818	12,036	16,572	106,342	(41,140)	65,202
Segment profit	4,416	224	289	542	547	6,019	(60)	5,959
Finance income	–	–	–	–	–	–	–	206
Finance costs	–	–	–	–	–	–	–	18
Profit before tax	–	–	–	–	–	–	–	6,147

Notes: 1. Intersegment transaction prices are based on prevailing market prices.

2. Adjustments of segment profit of ¥(60) million are elimination of intersegment transactions.

Nine months ended December 31, 2018 (from April 1, 2018 to December 31, 2018)

(Million yen)

	Reportable segment						Adjustments (Note 2)	Consolidated
	Japan	North America	Europe	East Asia	Southeast Asia	Total		
Revenue								
Revenue from external customers	45,672	7,545	4,152	6,740	1,036	65,147	–	65,147
Intersegment revenue or transfers (Note 1)	21,747	23	22	2,630	16,254	40,678	(40,678)	–
Total	67,419	7,568	4,175	9,371	17,290	105,825	(40,678)	65,147
Segment profit	4,169	457	370	494	751	6,243	(132)	6,110
Finance income	–	–	–	–	–	–	–	389
Finance costs	–	–	–	–	–	–	–	74
Profit before tax	–	–	–	–	–	–	–	6,425

Notes: 1. Intersegment transaction prices are based on prevailing market prices.

2. Adjustments of segment profit of ¥(132) million are elimination of intersegment transactions.

Three months ended December 31, 2017 (from October 1, 2017 to December 31, 2017)

(Million yen)

	Reportable segment							Adjustments (Note 2)	Consolidated
	Japan	North America	Europe	East Asia	Southeast Asia	Total			
Revenue									
Revenue from external customers	16,150	2,225	1,316	2,926	342	22,960	–	22,960	
Intersegment revenue or transfers (Note 1)	7,347	1	10	1,097	5,223	13,680	(13,680)	–	
Total	23,498	2,226	1,327	4,023	5,566	36,641	(13,680)	22,960	
Segment profit (loss)	1,591	(74)	67	182	160	1,927	158	2,086	
Finance income	–	–	–	–	–	–	–	74	
Finance costs	–	–	–	–	–	–	–	7	
Profit before tax	–	–	–	–	–	–	–	2,153	

Notes: 1. Intersegment transaction prices are based on prevailing market prices.

2. Adjustments of segment profit of ¥158 million are elimination of intersegment transactions.

Three months ended December 31, 2018 (from October 1, 2018 to December 31, 2018)

(Million yen)

	Reportable segment							Adjustments (Note 2)	Consolidated
	Japan	North America	Europe	East Asia	Southeast Asia	Total			
Revenue									
Revenue from external customers	14,790	2,377	1,416	1,687	442	20,713	–	20,713	
Intersegment revenue or transfers (Note 1)	6,668	9	11	779	4,646	12,115	(12,115)	–	
Total	21,458	2,387	1,427	2,466	5,088	32,828	(12,115)	20,713	
Segment profit	932	96	115	54	143	1,341	62	1,404	
Finance income	–	–	–	–	–	–	–	79	
Finance costs	–	–	–	–	–	–	–	184	
Profit before tax	–	–	–	–	–	–	–	1,299	

Notes: 1. Intersegment transaction prices are based on prevailing market prices.

2. Adjustments of segment profit of ¥62 million are elimination of intersegment transactions.